



8 February, 2018

**Johnson Controls will implement a 10% price increase on its GRINNELL Fire Grooved products effective Monday, March 12<sup>th</sup>, 2018.**

Dear Valued Customer,

Johnson Controls continuously strives to contain and minimize costs in an effort to pass these savings on to our customers. Due to increases in raw material costs, it was deemed necessary to implement a 10% price increase on our GRINNELL Fire Grooved products effective March 12<sup>th</sup>, 2018.

This pricing change will impact the GRINNELL Fire Grooved couplings and fittings as follows:

- All orders placed prior to March 12<sup>th</sup>, 2018 will be processed at current price levels.
- Scheduling and delivery of orders placed close to the March 12<sup>th</sup>, 2018 deadline will be subject to material and shipping availability.
- All orders placed on or after March 12<sup>th</sup>, 2018 will be processed at new price levels.

Updated price books in both PDF and Excel format will be available at [www.tyco-fire.com](http://www.tyco-fire.com) on or before the effective date.

If you have any questions, please contact your Johnson Controls representative. Thank you for your continued support.

Sincerely,

**Michael Mottice**  
Director of Sales - Americas